

BUSINESS EXPECTATIONS SURVEY

First Quarter 2025

(For Industry Sector - Manufacturing, Agriculture, Fishery and Forestry, Mining and Quarrying, and Electricity, Gas and Water)

Instruction: Kindly mark the circle to select your answer for each item in this questionnaire unless otherwise specified.

Thank You!

Which sub-sector does your company belong to? (If your answer is not under Industry Sector, kindly request a different questionnaire.)

| Industry Sector | Construction Sector | Se | rvices Sector |
|-------------------------------------|------------------------------|--------------------------|------------------------|
| Mining and Quarrying | O Construction | Community, Social and | O Business Services |
| O Manufacturing | Wholesale & Retail Trade | Personal Services | Real Estate Services |
| Electricity, Gas and Water | Sector | Financial Intermediation | Transport, Storage and |
| O Agriculture, Fishery and Forestry | O Wholesale and Retail Trade | O Hotels and Restaurant | Communications |

I. Overall Business Outlook

| | Current Quarter (Jan - Mar 2025) | | | Next Quarter (Apr - Jun 2025) | | | Next 12 Months (Feb 2025 - Jan 2026) | | | |
|--|-------------------------------------|-----------|---------------|----------------------------------|-----------|---------------|---|-----------|---------------|--|
| | Improving | No Change | Deteriorating | Improving | No Change | Deteriorating | Improving | No Change | Deteriorating | |
| 1. Business Outlook | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Please cite possible reason(s) for your business outlook | | | | | | • | | • | • | |

II. Own Operations Outlook

What is GENERALLY your company's expectation with respect to the following variables:

| Business Related Factors ¹ | Current | Quarter (Jan - M | lar 2025) | Next Quarter (Apr - Jun 2025) | | | | |
|---|------------|------------------|-----------|-------------------------------|---------------|-----------|--|--|
| Business Related Factors | Up | No Change | Down | Up | No Chang | e Down | | |
| 2. Volume of business | 0 | 0 | 0 | 0 | 0 | 0 | | |
| activity or production | | | | | | | | |
| 3. Volume of total order | 0 | 0 | 0 | 0 | 0 | 0 | | |
| book | | | | | | | | |
| Volume of export order book | 0 | 0 | 0 | 0 | 0 | 0 | | |
| 5. Volume of import | | | | | | | | |
| order book | 0 | 0 | 0 | 0 | 0 | 0 | | |
| 6. Volume of stocks | 0 | 0 | 0 | 0 | 0 | 0 | | |
| a. inventory of raw materials | 0 | 0 | 0 | 0 | 0 | 0 | | |
| b. finished goods or goods for sale | 0 | 0 | 0 | 0 | 0 | 0 | | |
| 7. Capital expenditures | 0 | 0 | 0 | 0 | 0 | 0 | | |
| 8. Average selling price | 0 | 0 | 0 | 0 | 0 | 0 | | |
| 9. Net income | 0 | 0 | 0 | 0 | 0 | 0 | | |
| 10. Business conditions | 0 | 0 | 0 | 0 | 0 | 0 | | |
| 11. Number of employees | Current to | otal number → | | 0 | 0 | 0 | | |
| 12. Expansion Plans | | | | O wit | :h | O Without | | |
| Business Related Factors | Current | Quarter (Jan - M | lar 2025) | Next Q | uarter (Apr - | Jun 2025) | | |
| Busiliess Related Factors | Easy | Normal | Tight | Easy | Normal | Tight | | |
| 13. Financial conditions | 0 | 0 | 0 | 0 | 0 | 0 | | |
| If tight , pls. cite reason(s). | | | | | | | | |
| 14. Access to credit | 0 | 0 | 0 | 0 | 0 | 0 | | |
| If tight , pls. cite reason(s). → | | | | | | • | | |

| 15. What is your current percent level of capacity utilization? | 15. What is your current percent level of capacity utilization? | |
|---|---|--|
|---|---|--|

%

^{*}All information gathered herein shall be treated strictly confidential and shall be used for statistical purposes only.

1 Please see definition of terms

| III. Limiting Factors 16.(a) What factor/s is/ar | e limiting you | r ability to | increase bi | usiness acti | vity? Please | select all a | pplicable f | actor/s. | |
|--|---------------------|---------------------------------------|---|---|-----------------------------|---|---------------------|----------------------------------|-----------------------|
| □ 01 - None□ 02 - High interest r□ 03 - Financial prob | _ | 06 - Lack | ss to credit of equipme of material | ent | 10 - 1 | Foreign cor Domestic co abor proble | ompetition | | |
| ☐ 04 - Insufficient de | _ | | ear econom | | _ | Other factor | | | |
| - Total Scient top | o ractoro mine | nng your az | | case basin | ess detivity | Detail/ | _ | <i>3.</i> | |
| Limiting Factor 1: Limiting Factor 2: | | | | | | | | | |
| Limiting Factor 3: | | | | | | | | | |
| IV. Future Tendenci What CHANGES in you variables: | | do you exp | ect for the | next 12 moi | nths (Feb 20 | 025 - Jan 20 | 026), with n | espect to the f | ollowing |
| <u> </u> | | | | ι | Jp | No Cl | nange | Do | wn |
| 17. Volume of business activity or production | | | | | | | | |) |
| 18. Volume of export or | der book | | | C |) | (| <u> </u> | C | <u> </u> |
| 19. Volume of import o | rder book | | | | <u> </u> | (| 0 | (| |
| 20. Business conditions | 3 | | | (| <u> </u> | • | <u> </u> | (| <u> </u> |
| 21. Average selling price | 9 | | | | | (| <u> </u> | | |
| 22. Number of people e | employed | | | (| <u> </u> | 4 | 0 | (| <u> </u> |
| 23. Expansion Plans | | | | | O With | | 0 | Without | |
| V. Economic Indica | | · · · · · · · · · · · · · · · · · · · | | h - C-Ht | 0 | | | | |
| What are your compa | _ | urrent Quar | | 1 | <i>g?</i> Next Quarte | r | | Next 12 Month | ns |
| Economic Indicators | | an - Mar 202 | | | pr - Jun 202 | 25) Down/ | | eb 2025 - Jan 2 | |
| | Up/ Appreciation | No Change | Down/ Depreciation | Up/ Appreciation | No Change | | Up/ Appreciation | No Change | Down/ Depreciation |
| 24. Average Peso Borrowing Rate | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 25. Average (P/\$) Exchange Rate | | | | | | | | | |
| Examples: | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Up/appreciation: from P58.15/\$1 to P57.15/\$1 Down/depreciation: | | | | | | | | | |
| from P58.15/\$1 to P59.15/\$1 | | | | | | | | | |
| 26. The average peso-dolla | | | | Current Quarter Next Quarter (Jan - Mar 2025) (Apr - Ju | | | | | |
| Php58.15/US\$1. What do yo be for the current quarter? | | | | Php | /US\$1 | Php | /US\$1 | Php | /US\$1 |
| 27. Inflation Rate (Inflation rate refers to the percent change | | urrent Quari an - Mar 202 | | | Next Quarte pr - Jun 202 | | (F | Next 12 Month eb 2025 - Jan 2 | |
| in the average prices of goods and services typically purchase | d Higher | No Change | | Higher | No Change | Lower | Higher | No Change | Lower |
| by consumers compared to pri a year ago) Examples: | O | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Higher: from 2.6% to 2.7% Lower: from 2.6% to 2.5% | | | | | | | | | |
| Please cite possible reason(s) for your inflation outlook. | 7 | | | | | | | | |
| 28. According to the Phi | lippine Statistic | s Authority | (PSA), the | | Quarter ar 2025) | Next Q (Apr - Ju | uarter un 2025) | Next 12 (Feb 2025 - | |
| inflation rates in the previo (in Oct), 2.5% (in Nov) and | | | | - | | | | | |
| last year (Jan - Mar 2024), 3.7% (in Mar). What do you current quarter? Next quar | think will the | inflation rate | | | % | | <u></u> % | | <u>%</u> |
| VI. Respondent Prof | ile: | | | П | | | | | |
| Please mark the circl | | | | O BG | th Importe | • | Го | Domestic | • |
| O Importer | <u></u> | Exporter | | | and Export | ter | ٥ | Oriented | |
| Kindly fill up all th | e items for v | erificatio | n purpose | es. Thank | you! | | | | |
| Company Name: | | | | | Prod | uct Line:2 | | | |
| Registered Name: ³ | Enterprise's name | registered witi | h the Securities | and Exchange | Commission (SE | C)/Cooperative | Devt Authority/ | Dept. of Trade and II | ndustry (DTI) |
| Address: | | | | | | | | | |
| | | (Unit | | | g/Street Nui | | | | |
| Name of Responden | (Region) t: | | (Pro | vince) | Posi | (City/Mui tion: | nicapality) | (Bara | ngay Name) |
| Telephone No: | | | | | Fax | No.: | | | |
| Email Address: | · | | | | Sign | ature: | | - | · |

² Please see industrial classification

³ If not registered with SEC, CDA or DTI, enter the name registered with Bureau of Internal Revenue (BIR), Mayor's Permit, or Barangay Permit.

| | _ | | • |
|-----------|-------|---------|--------------|
| \/ | Eva | 3+1 | \mathbf{n} |
| v | | | u |

| 1. How did you participate in this quarter's BES? | | |
|---|--------------|---------------------------------|
| O 01 - Excel Questionnaire O02 - Telephor | ne Interview | |
| 2. How was your experience in answering the survey? | ○ ⓒ | $\circ \ \odot \ \circ \ \odot$ |
| 3. Were you contacted by a representative from BSP? | O YES | O NO |
| 4. How would you rate his/her service? | ି 🙂 | ○ 😀 ○ 🛞 |
| 5. Other comments/suggestions: | | |
| Date and time of administering the questionnaire: | | |
| Started: Date (mm/dd/yy): Time (hh:mm): | | |
| Ended: Date (mm/dd/yy): Time (hh:mm): | | |

| Philippine Standard Industrial Classification | Subsector |
|--|---|
| Section A. Agriculture, Forestry and Fishing | |
| Division 01. Crop and Animal Production, Hunting and Related Service Activities | Agriculture, Fishery and Forestry |
| Division 02. Forestry and Logging | Agriculture, Fishery and Forestry |
| Division 03. Fishing and Aquaculture | Agriculture, Fishery and Forestry |
| Section B. Mining and Quarrying Division OF Mining of Cool and Lignite | W |
| Division 05. Mining of Coal and Lignite Division 06. Extraction of Crude Petroleum and Natural Gas | Mining and Quarrying Mining and Quarrying |
| Division 07. Mining of Metal Ores | Mining and Quarrying Mining and Quarrying |
| Division 08. Other Mining and Quarrying | Mining and Quarrying |
| Division 09. Mining Support Service Activities | Mining and Quarrying |
| Section C. Manufacturing | |
| Division 10. Manufacture of Food Products Division 11. Manufacture of Beverages | Manufacturing |
| Division 12. Manufacture of Tobacco Products | Manufacturing Manufacturing |
| Division 13. Manufacture of Textiles | Manufacturing |
| Division 14. Manufacture of Wearing Apparel | Manufacturing |
| Division 15. Manufacture of Leather and Related Products | Manufacturing |
| Division 16. Manufacture of Wood and of Products of Wood and Cork, except Furniture; Manufacture of Articles of | Manufacturing |
| Bamboo, Cane, Rattan and The Like; Manufacture of Articles of Straw and Plaiting Material: Division 17. Manufacture of Paper and Paper Products | Manufacturing |
| Division 18. Printing and Reproduction of Recorded Media | Manufacturing |
| Division 19. Manufacture of Coke and Refined Petroleum Products | Manufacturing |
| Division 20. Manufacture of Chemicals and Chemical Products | Manufacturing |
| Division 21. Manufacture of Basic Pharmaceutical Products and Pharmaceutical Preparations | Manufacturing |
| Division 22. Manufacture of Rubber and Plastic Products Division 23. Manufacture of Other Non-Metallic Mineral Products | Manufacturing Manufacturing |
| Division 24. Manufacture of Other Nort-Metallic Mineral Products Division 24. Manufacture of Basic Metals | Manufacturing Manufacturing |
| Division 25. Manufacture of Fabricated Metal Products, except Machinery and Equipment | Manufacturing |
| Division 26. Manufacture of Computer, Electronic and Optical Products | Manufacturing |
| Division 27. Manufacture of Electrical Equipment | Manufacturing |
| Division 28. Manufacture of Machinery and Equipment, N.E.C. | Manufacturing |
| Division 29. Manufacture of Motor Vehicles, Trailers and Semi-Trailers | Manufacturing Manufacturing |
| Division 30. Manufacture of Other Transport Equipment Division 31. Manufacture of Furniture | Manufacturing Manufacturing |
| Division 32. Other Manufacturing | Manufacturing |
| Division 33. Repair and Installation of Machinery and Equipment | Manufacturing |
| Section D. Electricity, Gas, Steam and Air Conditioning Supply | |
| Division 35. Electricity, Gas, Steam and Air Conditioning Supply | Electricity, Gas and Water |
| Section E. Water Supply: Sewerage, Waste Management and Remediation Activities Division 36. Water Collection, Treatment and Supply | Flantish Con and Makes |
| Division 37. Sewerage | Electricity, Cas and Water Electricity, Cas and Water |
| Division 38. Waste Collection, Treatment and Disposal Activities; Materials Recovery | Electricity, Gas and Water |
| Division 39. Remediation Activities and Other Waste Management Services | Electricity, Gas and Water |
| Section F. Construction | |
| Division 41. Construction of Buildings Division 42. Civil Engineering | Construction |
| Division 43. Specialized Construction Activities | Construction Construction |
| Section G. Wholesale and Retail Trade; Repair of Motor Vehicles and Motorcycles | Construction |
| Division 45. Wholesale and Retail Trade and Repair of Motor Vehicles and Motorcycles | Wholesale and Retail Trade |
| Division 46. Wholesale Trade, except of Motor Vehicles and Motorcycles | Wholesale and Retail Trade |
| Division 47. Retail Trade, except of Motor Vehicles and Motorcycles | Wholesale and Retail Trade |
| Section U. Transportation and Storage | THIS COURT WITH THE COURT |
| Section H. Transportation and Storage Division 49 Land Transport and Transport Via Pipelines | |
| Section H. Transportation and Storage Division 49. Land Transport and Transport Via Pipelines Division 50. Water Transport | Transport, Storage and Communications |
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| Division 49. Land Transport and Transport Via Pipelines Division 50. Water Transport Division 52. Warehousing and Support Activities for Transportation Division 53. Postal and Courier Activities Section I. Accommodation and Food Service Activities Division 55. Accommodation Division 56. Food and Beverage Service Activities Section J. Information and Communication Division 58. Publishing Activities Division 59. Motion Picture, Video and Television Programmed Production, Sound Recording and Music Publishing Activities Division 60. Programming and Broadcasting Activities Division 61. Telecommunications Division 62. Computer Programming, Consultancy and Related Activities Division 63. Information Service Activities Section K. Financial and Insurance Activities Division 64. Financial Service Activities, except Insurance and Pension Funding Division 65. Insurance, Reinsurance and Pension Funding, except Compulsory Social Security Division 66. Activities Auxilliary To Financial Service and Insurance Activities Section I. Real Estate Activities Division 69. Legal and Accounting Activities Section N. Professional, Scientific and Technical Activities Division 70. Activities of Head Offices, Management Consultancy Activities Division 73. Activities of Head Offices, Management Consultancy Activities Division 74. Activities of Head Offices, Management Consultancy Activities Division 75. Veterinary Activities Section N. Administrative and Development Division 75. Veterinary Activities Division 77. Rental and Leasing Activities Division 78. Employment Activities | Transport, Storage and Communications Hotels and Restaurant Hotels and Restaurant Business Services Business Services Business Services Transport, Storage and Communications Business Services Transport, Storage and Communications Business Services Financial Intermediation Real Estate Services Business Services |
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| Philippine Standard Industrial Classification | Subsector |
|---|---|
| Section P. Education | |
| Division 85. Education | Community, Social and Personal Services |
| Section Q. Human Health and Social Work Activities | |
| Division 86. Human Health Activities | Community, Social and Personal Services |
| Division 87. Residential Care Activities | Community, Social and Personal Services |
| Division 88. Social Work Activities Without Accommodation | Community, Social and Personal Services |
| Section R. Arts, Entertainment and Recreation | |
| Division 90. Creative, Arts and Entertainment Activities | Community, Social and Personal Services |
| Division 91. Libraries, Archives, Museums and Other Cultural Activities | Community, Social and Personal Services |
| Division 92. Gambling and Betting Activities | Community, Social and Personal Services |
| Division 93. Sports Activities and Amusement and Recreation Activities | Community, Social and Personal Services |
| Section S. Other Service Activities | |
| Division 94. Activities of Membership Organizations | Community, Social and Personal Services |
| Division 95. Repair of Computers and Personal and Household Goods | Business Services |
| Division 96. Other Personal Service Activities | Community, Social and Personal Services |
| Section T. Activities of Households As Employers; Undifferentiated Goods-and Services-Producing Activities of | |
| Households for Own Use | |
| Division 97. Activities of Households as Employers of Domestic Personnel | Community, Social and Personal Services |
| Division 98. Undifferentiated Goods-and Services-Producing Activities of Private Households for Own Use | Community, Social and Personal Services |

- 1. Overall Business Outlook refers to the expectations on how well the economy will perform in the current and next quarters and next 12 months at the time of the survey period.
- 2. Volume of Business Activity/Production refers to the number of business activity or quantity of goods produced for domestic and export sales or, projects, contracts and/or services contracted/delivered.
- 3. Volume of Total Order Book refers to the orders received for finished goods produced or number of business activity, projects, contracts and/or services offered by local firms.
- 4. Volume of Export Order Book refers to the orders received for finished goods produced by local firms for shipment to foreign countries or orders for the performance of services by resident firms to non-residents.
- 5. Volume of Import Order Book refers to goods or products to be procured from suppliers abroad that are needed by firms for their production or operation or orders for the performance of services by non-residents to
- 6. Volume of Stocks refers to the inventory of raw materials or volume of finished goods or goods for sale.
- 7. Capital Expenditures refers to the outflow of business funds needed to fulfill operational and/or production requirements. It may also refer to funds needed for business expansion.
- 8. Net income any form of profit gained by business firms after deducting expenses from revenues.
- **9. Business Conditions** refer to the situation or circumstance wherein business firms experience favorable or unfavorable conditions in the conduct of their operations as indicated by internal (profit, assets, investments, etc.) or external (interest and exchange rates, credit, etc.) factors.
- 10. Capacity Utilization refers to the ratio of output as against the maximum rated capacity of the plant. Maximum rated capacity of the plant is the largest volume of output possible at which the plant can operate with an acceptable degree of efficiency taking into consideration unavoidable losses of productive time (i.e. vacation, holidays and repairs to equipment). It is the percentage obtained from measured versus actual output of goods
- 11. Total Number of Employees refers to the total number of workers employed by the firm for the quarter covered by any of the following conditions: 1) unspecified employment period, 2) specified employment period of one month or longer, 3) daily employment or specified employment period less than one month but more than eighteen days in each of the last two months. It includes working owners, unpaid workers, paid officials and workers but excludes workers affiliated with outside personnel supply services.
- 12. Expansion Plans include diversification of products, more product lines or increase in number of plants.
- 13. Financial conditions refers to the firm's general cash position, taking into account the level of cash and other cash items and repayment terms of loans.
- 14. Access to credit refers to the environment external to the firm, with regard to the availability of credit from the banking system and other financial institutions.
- 15. Domestic Oriented refers to the type of company that produces no exports and supplies exclusively the domestic market.

Services Sector

Business Services

O Real Estate Services



questionnaire.)

Manufacturing

0

Industry Sector

Mining and Quarrying

Electricity, Gas and Water

BANGKO SENTRAL NG PILIPINAS

Thank You!

 Community, Social and **Personal Services**

O Financial Intermediation

Department of Economic Statistics A. Mabini St., Malate, Manila

BUSINESS EXPECTATIONS SURVEY

First Quarter 2025

(For Construction Sector)

Which sub-sector does your company belong to? (If your answer is not under Construction Sector, kindly request a different

Instruction: Kindly mark the circle to select your answer for each item in this questionnaire unless otherwise specified.

Construction Sector

Wholesale & Retail Trade

Sector

Construction

| Electricity, Gas and Water | | Secti | | ━ | Financial Intermediation Transport, Storage and Communications | | | | | | |
|--|----------------|-------------------------------------|---------------|-------------------------|--|-------------------------------|------------|------------------------------------|---------------|--|--|
| Agriculture, Fishery and Forestry | O w | holesale and F | Retail Trade | O Hotels and Restaurant | | | | | | | |
| I. Overall Business Outlook | | | | | | | | | | | |
| | | Current Quarter (Jan - Mar 2025) | | | Next Quarter (Apr - Jun 2025) | | | Next 12 Month (Feb 2025 - Jan 2 | | | |
| | Improving | No Change | Deteriorating | Improving | No Change | Deteriorating | Improving | No Change | Deteriorating | | |
| 1. Business Outlook | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| Please cite possible reason(s) for your business outlook: | | | | | | | | | | | |
| II. Own Operations Outlook What is GENERALLY you | r company | 's expecta | tion with r | espect to t | he followin | ng variables | ; | | | | |
| Business Related Factors ¹ | Cui | rrent Quar | ter (Jan - M | 1ar 2025) | | Next Qu | ıarter (Ap | r - Jun 202 | :5) | | |
| Dusiness Related I actors | Up | No | Change | Down | 1 | Up | No Cha | nge | Down | | |
| Volume of business activity | 0 | | 0 | 0 | | 0 | 0 | | 0 | | |
| Volume of total orders/ production schedules | 0 | | 0 | 0 | | 0 | 0 | | 0 | | |
| Volume of import order book | 0 | | 0 | 0 | | 0 | 0 | | 0 | | |
| 5. Capital expenditures | 0 | | 0 | | | 0 0 | | | 0 | | |
| 6. Average selling price | 0 | | 0 | 0 | | 0 | 0 | | 0 | | |
| 7. Net income | 0 | | 0 | 0 | | 0 | 0 | | 0 | | |
| 8. Business conditions | 0 | | 0 | 0 | | 0 | 0 | | 0 | | |
| 9. Number of employees | Curre | nt total nu | mber → | | | 0 | 0 | | 0 | | |
| Pusiness Delated Factors | Cui | rrent Quar | ter (Jan - M | lar 2025) | | Next Quarter (Apr - Jun 2025) | | | :5) | | |
| Business Related Factors | Easy | N | Normal | Tight | : | Easy | Norm | al | Tight | | |
| 10. Financial conditions | 0 | | 0 | 0 | | 0 | 0 | | 0 | | |
| If tight , → pls. cite reason(s). | | | | | | | | | | | |
| 11. Access to credit | 0 | | 0 | 0 | | 0 | 0 | | 0 | | |
| If tight , → pls. cite reason(s). | | <u>'</u> | | | | | | 1 | | | |
| 12. What is your current percent | t level of cap | pacity utiliz | ation? | | % | | | | | | |
| 13. What do you consider the pr | resent techr | nical capaci | ty (amount | and quality | of equipme | ent) of your o | ompany w | /ith | | | |
| regard to expected demai | nd? |) More t | than Suffic | ient | Suf | ficient | 0 | Not Suf | ficient | | |
| *All information gathered herein sh | aall bo troata | d strictly so | ofidontial an | d chall be us | od for statisti | cal purposes | only | | | | |

¹ Please see definition of terms

| III. Limiting Factors 14.(a) What factor/s is/are li | miting you | ır ability to | increase b | usiness ac | tivity? Plea | se select a | ll applicab | le factor/s. | |
|--|----------------|---------------------------|---|--------------|---------------------------|---|--------------------|-------------------|-----------------------|
| ☐ 01 - None ☐ 02 - High interest rate ☐ 03 - Financial problen | ns 🗌 | 06 - Lack 07 - Lack | ss to credit of equipmo of material | ent input | □ 10 - I □ 11 - L | Foreign co Domestic c abor probl | ompetitio ems | | |
| ☐ 04 - Insufficient dema 14.(b) Please select top 3 fa | _ | | ear econom | | | Other facto | | | |
| 14.(b) Please select top 3 la | ctors minic | ing your al | onity to nic | rease busi | riess activit | .y and prov Detail | | tans. | |
| Limiting Factor 1: | | | | | | | | | |
| Limiting Factor 2: | | | | | | | | | |
| Limiting Factor 3: IV. Future Tendencies | | | | | | | | | |
| What CHANGES in your following variables: | | do you exp | ect for the | next 12 ma | onths (Feb | 2025 - Jan | 2026), witi | h respect to | the |
| | | | | L | Jp | No Cl | nange | Do | wn |
| 15. Volume of business acti | vity | | | (| <u> </u> | (| | (| |
| 16. Volume of import order | book | | | (|) | (|) | (|) |
| 17. Business conditions | | | | (|) | (|) | (|) |
| 18. Average selling price | | | | (|) | (|) | (|) |
| 19. Number of people emp | loyed | | | (| <u> </u> | (|) | (|) |
| V. Economic Indicator What are your compa | _ | tations w | ith respec | t to the fo | ollowing? | <u> </u> | | <u> </u> | |
| , | Cı | ırrent Quarl | ter | 1 | Next Quarte | | | Next 12 Months | |
| Economic Indicators | Up/ | an - Mar 202 | Down/ | Up/ | pr - Jun 202 | Down/ | Up/ | 2025 - Jan 2 | 2026) Down/ |
| 20. Average Peso | Appreciation | No Change | Depreciation | Appreciation | No Change | Depreciation | Appreciation | No Change | Depreciation |
| Borrowing Rate | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 21. Average (P/\$) Exchange Rate | _ | _ | | | | | | | |
| Examples: Up/appreciation: from P58.15/\$1 to P57.15/\$1 Down/depreciation: from P58.15/\$1 to P59.15/\$1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 110111 F30.13/\$1 to F39.13/\$1 | | | 1 | | Quarter | Next Q | | | Months |
| 22. The average peso-dollar ex Php58.15/US\$1. What do you th be for the current quarter? Nex | nink will the | average exc | hange rate | (Jan - M | lar 2025) /US\$1 | | un 2025) /US\$1 | (Feb 2025 Php | - Jan 2026) /US\$1 |
| 23. Inflation Rate (Inflation | | irrent Quart | | Next Quarter | | Next 12 Months (Feb 2025 - Jan 2026) | | | |
| rate refers to the percent change in the average prices of goods and services typically purchased by | (Ja Higher | an - Mar 202 No Change | 1 | (A Higher | pr - Jun 202 No Change | | (Feb Higher | No Change | 2026) Lower |
| consumers compared to prices a year ago) Examples: Higher: from 2.6% to 2.7% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Lower: from 2.6% to 2.5% | | | | | | | | | |
| Please cite possible reason(s) for your inflation outlook. | | | | | | | | | |
| 24 According to the Dhilinn | ina Statistic | a Authority | (DCA) the | | Quarter lar 2025) | Next Q (Apr - Ju | uarter in 2025) | | Months - Jan 2026) |
| 24. According to the Philipp inflation rates in the previous | quarter (Oct | - Dec 2024 |) were 2.3% | ` | · · · | ` ' | <u> </u> | ` | |
| (in Oct), 2.5% (in Nov) and 2.99 last year (Jan - Mar 2024), we | re 2.8% (in 3 | Jan), 3.4% (i | n Feb) and | | % | | % | | % |
| 3.7% (in Mar). What do you thi current quarter? Next quarter? | | | e be for the | | | | | | |
| | | | | | | | | | |
| VI. Respondent Profile Please mark the circle if | | nany is: | | | | | | | |
| Importer | 0 | Exporter | | () B | oth Importe and Expor | | 0 | Domest Oriente | |
| Kindly fill up all the i | tems for | verificatio | on purpo | ses. Than | k you! | | | | |
| Company Name: | | | | | Prod | luct Line:2 | | | |
| Registered Name: ³ Enterpris | e's name regis | tered with the | Securities and | Exchange Com | mission (SEC) | Cooperative De | vt Authoritv/N | ept. of Trade an | d Industry (DTI) |
| Address: | regisi | | | | | | | , | |
| | | (Unit Nur | nber, House | e/Building/S | treet Numb | er + Street I | Vame) | | |
| | gion) | <u> </u> | (Pro | vince) | ¬ | (City/Muni | cipality) | (Baran | gay Name) |
| Name of Respondent: Telephone No: | | | | | Posi Fax | tion: | | | |
| Fereil Address | | | | | rax | -4 | | | |

² Please see industrial classification

 $^{^3}$ If not registered with SEC, CDA or DTI, enter the name registered with the Bureau of Internal Revenue (BIR), Mayor's Permit, or Barangay Permit.

| | _ | | • |
|-----------|-------|---------|--------------|
| \/ | Eva | 3+1 | \mathbf{n} |
| v | | | u |

| 1. How did you participate in this quarter's BES? | |
|--|--------------|
| O1 - Excel Questionnaire O2 - Telephor | ne Interview |
| 2. How was your experience in answering the survey? | |
| 3. Were you contacted by a representative from BSP? | O YES O NO |
| 4. How would you rate his/her service? | |
| 5. Other comments/suggestions: | |
| Time and date of administering the questionnaire: Started: Date (mm/dd/yy): Time (hh:mm): | |
| Ended: Date (mm/dd/yy): Time (hh:mm): | |

| Philippine Standard Industrial Classification | Subsector |
|--|---|
| Section A. Agriculture, Forestry and Fishing | |
| Division 01. Crop and Animal Production, Hunting and Related Service Activities | Agriculture, Fishery and Forestry |
| Division 02. Forestry and Logging | Agriculture, Fishery and Forestry |
| Division 03. Fishing and Aquaculture | Agriculture, Fishery and Forestry |
| Section B. Mining and Quarrying Division OF Mining of Cool and Lignite | W |
| Division 05. Mining of Coal and Lignite Division 06. Extraction of Crude Petroleum and Natural Gas | Mining and Quarrying Mining and Quarrying |
| Division 07. Mining of Metal Ores | Mining and Quarrying Mining and Quarrying |
| Division 08. Other Mining and Quarrying | Mining and Quarrying |
| Division 09. Mining Support Service Activities | Mining and Quarrying |
| Section C. Manufacturing | |
| Division 10. Manufacture of Food Products Division 11. Manufacture of Beverages | Manufacturing |
| Division 12. Manufacture of Tobacco Products | Manufacturing Manufacturing |
| Division 13. Manufacture of Textiles | Manufacturing |
| Division 14. Manufacture of Wearing Apparel | Manufacturing |
| Division 15. Manufacture of Leather and Related Products | Manufacturing |
| Division 16. Manufacture of Wood and of Products of Wood and Cork, except Furniture; Manufacture of Articles of | Manufacturing |
| Bamboo, Cane, Rattan and The Like; Manufacture of Articles of Straw and Plaiting Material: Division 17. Manufacture of Paper and Paper Products | Manufacturing |
| Division 18. Printing and Reproduction of Recorded Media | Manufacturing |
| Division 19. Manufacture of Coke and Refined Petroleum Products | Manufacturing |
| Division 20. Manufacture of Chemicals and Chemical Products | Manufacturing |
| Division 21. Manufacture of Basic Pharmaceutical Products and Pharmaceutical Preparations | Manufacturing |
| Division 22. Manufacture of Rubber and Plastic Products Division 23. Manufacture of Other Non-Metallic Mineral Products | Manufacturing Manufacturing |
| Division 24. Manufacture of Other Nort-Metallic Mineral Products Division 24. Manufacture of Basic Metals | Manufacturing Manufacturing |
| Division 25. Manufacture of Fabricated Metal Products, except Machinery and Equipment | Manufacturing |
| Division 26. Manufacture of Computer, Electronic and Optical Products | Manufacturing |
| Division 27. Manufacture of Electrical Equipment | Manufacturing |
| Division 28. Manufacture of Machinery and Equipment, N.E.C. | Manufacturing |
| Division 29. Manufacture of Motor Vehicles, Trailers and Semi-Trailers | Manufacturing Manufacturing |
| Division 30. Manufacture of Other Transport Equipment Division 31. Manufacture of Furniture | Manufacturing Manufacturing |
| Division 32. Other Manufacturing | Manufacturing |
| Division 33. Repair and Installation of Machinery and Equipment | Manufacturing |
| Section D. Electricity, Gas, Steam and Air Conditioning Supply | |
| Division 35. Electricity, Gas, Steam and Air Conditioning Supply | Electricity, Gas and Water |
| Section E. Water Supply: Sewerage, Waste Management and Remediation Activities Division 36. Water Collection, Treatment and Supply | Flantish Con and Makes |
| Division 37. Sewerage | Electricity, Cas and Water Electricity, Cas and Water |
| Division 38. Waste Collection, Treatment and Disposal Activities; Materials Recovery | Electricity, Gas and Water |
| Division 39. Remediation Activities and Other Waste Management Services | Electricity, Gas and Water |
| Section F. Construction | |
| Division 41. Construction of Buildings Division 42. Civil Engineering | Construction |
| Division 43. Specialized Construction Activities | Construction Construction |
| Section G. Wholesale and Retail Trade; Repair of Motor Vehicles and Motorcycles | Construction |
| Division 45. Wholesale and Retail Trade and Repair of Motor Vehicles and Motorcycles | Wholesale and Retail Trade |
| Division 46. Wholesale Trade, except of Motor Vehicles and Motorcycles | Wholesale and Retail Trade |
| Division 47. Retail Trade, except of Motor Vehicles and Motorcycles | Wholesale and Retail Trade |
| Section U. Transportation and Storage | THIS COURT WITH THE COURT |
| Section H. Transportation and Storage Division 49 Land Transport and Transport Via Pipelines | |
| Section H. Transportation and Storage Division 49. Land Transport and Transport Via Pipelines Division 50. Water Transport | Transport, Storage and Communications |
| Division 49. Land Transport and Transport Via Pipelines | |
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| Philippine Standard Industrial Classification | Subsector |
|---|---|
| Section P. Education | |
| Division 85. Education | Community, Social and Personal Services |
| Section Q. Human Health and Social Work Activities | |
| Division 86. Human Health Activities | Community, Social and Personal Services |
| Division 87. Residential Care Activities | Community, Social and Personal Services |
| Division 88. Social Work Activities Without Accommodation | Community, Social and Personal Services |
| Section R. Arts, Entertainment and Recreation | |
| Division 90. Creative, Arts and Entertainment Activities | Community, Social and Personal Services |
| Division 91. Libraries, Archives, Museums and Other Cultural Activities | Community, Social and Personal Services |
| Division 92. Gambling and Betting Activities | Community, Social and Personal Services |
| Division 93. Sports Activities and Amusement and Recreation Activities | Community, Social and Personal Services |
| Section S. Other Service Activities | |
| Division 94. Activities of Membership Organizations | Community, Social and Personal Services |
| Division 95. Repair of Computers and Personal and Household Goods | Business Services |
| Division 96. Other Personal Service Activities | Community, Social and Personal Services |
| Section T. Activities of Households As Employers; Undifferentiated Goods-and Services-Producing Activities of | |
| Households for Own Use | |
| Division 97. Activities of Households as Employers of Domestic Personnel | Community, Social and Personal Services |
| Division 98. Undifferentiated Goods-and Services-Producing Activities of Private Households for Own Use | Community, Social and Personal Services |

- 1. Overall Business Outlook refers to the expectations on how well the economy will perform in the current and next quarters and next 12 months at the time of the survey period.
- 2. Volume of Business Activity/Production refers to the number of business activity or quantity of goods produced for domestic and export sales or, projects, contracts and/or services contracted/delivered.
- 3. Volume of Total Order Book refers to the orders received for finished goods produced or number of business activity, projects, contracts and/or services offered by local firms.
- 4. Volume of Export Order Book refers to the orders received for finished goods produced by local firms for shipment to foreign countries or orders for the performance of services by resident firms to non-residents.
- 5. Volume of Import Order Book refers to goods or products to be procured from suppliers abroad that are needed by firms for their production or operation or orders for the performance of services by non-residents to
- 6. Volume of Stocks refers to the inventory of raw materials or volume of finished goods or goods for sale.
- 7. Capital Expenditures refers to the outflow of business funds needed to fulfill operational and/or production requirements. It may also refer to funds needed for business expansion.
- 8. Net income any form of profit gained by business firms after deducting expenses from revenues.
- **9. Business Conditions** refer to the situation or circumstance wherein business firms experience favorable or unfavorable conditions in the conduct of their operations as indicated by internal (profit, assets, investments, etc.) or external (interest and exchange rates, credit, etc.) factors.
- 10. Capacity Utilization refers to the ratio of output as against the maximum rated capacity of the plant. Maximum rated capacity of the plant is the largest volume of output possible at which the plant can operate with an acceptable degree of efficiency taking into consideration unavoidable losses of productive time (i.e. vacation, holidays and repairs to equipment). It is the percentage obtained from measured versus actual output of goods
- 11. Total Number of Employees refers to the total number of workers employed by the firm for the quarter covered by any of the following conditions: 1) unspecified employment period, 2) specified employment period of one month or longer, 3) daily employment or specified employment period less than one month but more than eighteen days in each of the last two months. It includes working owners, unpaid workers, paid officials and workers but excludes workers affiliated with outside personnel supply services.
- 12. Expansion Plans include diversification of products, more product lines or increase in number of plants.
- 13. Financial conditions refers to the firm's general cash position, taking into account the level of cash and other cash items and repayment terms of loans.
- 14. Access to credit refers to the environment external to the firm, with regard to the availability of credit from the banking system and other financial institutions.
- 15. Domestic Oriented refers to the type of company that produces no exports and supplies exclusively the domestic market.

by Email: des-bes@bsp.gov.ph

BSP-BES Form 3
PSA Approval No. BSP-2256-03
Expires 31 December 2025

Communications



BANGKO SENTRAL NG PILIPINAS

Thank You!

Department of Economic Statistics A. Mabini St., Malate, Manila

BUSINESS EXPECTATIONS SURVEY

First Quarter 2025 (For Services Sector)

Instruction: Kindly mark the circle to select your answer for each item in this questionnaire unless otherwise specified.

| which sub-sector does your com questionnaire.) | ipany belong to? (If your answer is | not under Services Sector | r, kindly request a different |
|---|-------------------------------------|----------------------------|-------------------------------|
| Industry Sector | Construction Sector | Sei | rvices Sector |
| Mining and Quarrying | Construction | O Community, Social and | O Business Services |
| O Manufacturing | Wholesale & Retail Trade | Personal Services | Real Estate Services |
| C Electricity, Gas and Water | Sector | O Financial Intermediation | Transport, Storage and |

I. Overall Business Outlook

O Agriculture, Fishery and Forestry

| | Current Quarter (Jan - Mar 2025) | | Next Quarter (Apr - Jun 2025) | | | Next 12 Months (Feb 2025 - Jan 2026) | | | |
|--|-------------------------------------|-----------|----------------------------------|-----------|-----------|---|-----------|-----------|---------------|
| | Improving | No Change | Deteriorating | Improving | No Change | Deteriorating | Improving | No Change | Deteriorating |
| 1. Business Outlook | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Please cite possible reason(s) for your business outlook: | | | | | | | | | |

II. Own Operations Outlook

What is GENERALLY your company's expectation with respect to the following variables:

| Buda a Balata d Factoral | Current (| Quarter (Jan - M | ar 2025) | Next Qu | 1 2025) | |
|---|--------------|----------------------------------|----------|---------|-----------|-------|
| Business Related Factors ¹ | Up | No Change | Down | Up | No Change | Down |
| Volume of business activity | 0 | 0 | 0 | 0 | 0 | 0 |
| Volume of total order book | 0 | 0 | 0 | 0 | 0 | 0 |
| Average selling price/ price of services | 0 | 0 | 0 | 0 | 0 | 0 |
| 5. Capital expenditures | 0 | 0 | 0 | 0 | 0 | 0 |
| 6. Net Income | 0 | 0 | 0 | 0 | 0 | 0 |
| 7. Business Conditions | 0 | 0 | 0 | 0 | 0 | 0 |
| 8. Number of employees | Current tota | al number → | | 0 | 0 | 0 |
| Business Related Factors | Current (| Current Quarter (Jan - Mar 2025) | | Next Qu | 1 2025) | |
| business Related Factors | Easy | Normal | Tight | Easy | Normal | Tight |
| 9. Financial conditions | 0 | 0 | 0 | 0 | 0 | 0 |
| If tight , → pls. cite reason(s) | | | | | | |
| 10. Access to credit | 0 | 0 | 0 | 0 | 0 | 0 |
| If tight , → pls. cite reason(s) | | | | | | |

^{*}All information gathered herein shall be treated strictly confidential and shall be used for statistical purposes only.

¹ Please see definition of terms

| III. Limiting Factors 11.(a) What factor/s is/are li | miting you | r ability to | increase bi | usiness act | ivity? Pleas | se select al | l applicabl | e factor/s. | |
|---|---|--|---|--------------------------|--|---|---|-------------------------------|-----------------------|
| □ 01 - None □ 02 - High interest rate □ 03 - Financial problen □ 04 - Insufficient dema | e | 05 - Acces 06 - Lack 07 - Lack 08 - Uncle | ss to credit of equipmo of material ear econon | ent input nic laws | □ 09 - □ 10 - I □ 11 - L □ 12 - G | Foreign co Domestic c abor probl Other facto | mpetition competitio ems ors, pls. spe | n cify | 's. |
| , | | 3, | | | | Detail/s | , | | |
| Limiting Factor 1: Limiting Factor 2: Limiting Factor 3: | | | | | | | | | |
| IV. Future Tendencies What CHANGES in your following variables: | | do you exp | ect for the | next 12 ma | onths (Feb | 2025 - Jan | 2026), wit | h respect to | o the |
| | | | | L | Jp | No C | hange | Do | wn |
| 12. Volume of business act | ivity | | | (|) | (|) | С |) |
| 13. Business conditions | | | | (| ၁ | (| <u> </u> | C |) |
| 14. Average selling price | | | | (| | (| > | | |
| 15. Number of people emp | loyed | | | (| | | | C |) |
| V. Economic Indicato | re | | | 1 | | 1 | | <u> </u> | |
| What are your company | | tions with I | respect to t | the followi | ng? | | | | |
| | | ırrent Quarl an - Mar 202 | | | Next Quarte pr - Jun 202 | | | lext 12 Montl 2025 - Jan 2 | |
| Economic Indicators | Up/ Appreciation | No Change | Down/ Depreciation | Up/ Appreciation | No Change | Down/ Depreciation | Up/ Appreciation | No Change | Down/ Depreciation |
| 16. Average Peso | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Borrowing Rate 17. Average (P/\$) Exchange Rate | | | | | | | | | |
| Examples: Up/appreciation: from PS8.15/\$1 to P57.15/\$1 Down/depreciation: from PS8.15/\$1 to P59.15/\$1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 18. The average peso-dollar ex | - | | | - | | | Quarter un 2025) | Next 12 (Feb 2025 | Months - Jan 2026) |
| Php58.15/US\$1. What do you t be for the current quarter? Ne | | | | Php | /US\$1 | Php | /US\$1 | Php | /US\$1 |
| 19. Inflation Rate (Inflation | | urrent Quart an - Mar 202 | | | Next Quarte pr - Jun 202 | | | lext 12 Montl 2025 - Jan 2 | |
| rate refers to the percent change in the average prices of goods and services typically purchased by | Higher | No Change | 1 | Higher | No Change | Lower | Higher | No Change | Lower |
| consumers compared to prices a year ago) Examples: | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Higher: from 2.6% to 2.7% Lower: from 2.6% to 2.5% Please cite possible | | | | | | | | | |
| reason(s) for your inflation outlook. | | | | | | | | | |
| 20. According to the Philippinflation rates in the previous | | - | | | Current Quarter Next Quarter (Jan - Mar 2025) (Apr - Jun 2025) | | Next 12 Months (Feb 2025 - Jan 2026) | | |
| (in Oct), 2.5% (in Nov) and 2.9 last year (Jan - Mar 2024), we 3.7% (in Mar). What do you th current quarter? Next quarter | ere 2.8% (in i ink will the i | Jan), 3.4% (i inflation rate | n Feb) and | | % | | % | | % |
| VI. Respondent Profile | | | | | | | | | |
| Please mark the circle is O Importer | your comp | eany is: Exporter | | O B | oth Importe and Expor | | 0 | Domest Oriente | |
| Kindly fill up all the | items for | verificatio | on purpos | ses. Than | k you! | | | | |
| Company Name: | | | | | Prod | uct Line:2 | | | |
| | orise's name reg | istered with the | e Securities and | d Exchange Cor | mmission (SEC) | VCooperative D | evt Authority/E | Dept. of Trade an | d Industry (DTI) |
| Address: | | (Unit Nui | nber, House | e/Building/S | treet Numb | er + Street I | Vame) | <u> </u> | |
| (0. | egion) | | /Dros | vince) | | (City/Mun | icinality) | /Raran | gay Namol |
| Name of Respondent: | (Region) (Province) (City/Municipality) (Barangay Nan Name of Respondent: Position: | | | | | , a, , 1 (1117) | | | |
| Telephone No: | | | | | Fax | No.: | | | |
| Email Address: | | | | | Sign | ature: | | | |

² Please see industrial classification

³ If not registered with SEC, CDA or DTI, enter the name registered with the Bureau of Internal Revenue (BIR), Mayor's Permit, or Barangay Permit. MPSS - Appendix 5 version 1 Updated: 13 Jan 2023 BES Excel Questionnaire (Services Sector).xls MPSS - Appendix 5 version 1 Updated: 13 Jan 2023

| VII | Fval | luation |
|-----|------|---------|

| I. How did you participate in this quarter's BES? | |
|---|--------------|
| O1 - Excel Questionnaire O2 - Telepho | ne Interview |
| 2. How was your experience in answering the survey? | |
| 3. Were you contacted by a representative from BSP? | O YES O NO |
| 4. How would you rate his/her service? | |
| 5. Other comments/suggestions: | |
| Date and time of administering the questionnaire: Started: Date (mm/dd/yy): Time (hh:mm): Ended: Date (mm/dd/yy): Time (hh:mm): | |

| Philippine Standard Industrial Classification | Subsector |
|--|---|
| Section A. Agriculture, Forestry and Fishing | |
| Division 01. Crop and Animal Production, Hunting and Related Service Activities | Agriculture, Fishery and Forestry |
| Division 02. Forestry and Logging | Agriculture, Fishery and Forestry |
| Division 03. Fishing and Aquaculture | Agriculture, Fishery and Forestry |
| Section B. Mining and Quarrying Division OF Mining of Cool and Lignite | W |
| Division 05. Mining of Coal and Lignite Division 06. Extraction of Crude Petroleum and Natural Gas | Mining and Quarrying Mining and Quarrying |
| Division 07. Mining of Metal Ores | Mining and Quarrying Mining and Quarrying |
| Division 08. Other Mining and Quarrying | Mining and Quarrying |
| Division 09. Mining Support Service Activities | Mining and Quarrying |
| Section C. Manufacturing | |
| Division 10. Manufacture of Food Products Division 11. Manufacture of Beverages | Manufacturing |
| Division 12. Manufacture of Tobacco Products | Manufacturing Manufacturing |
| Division 13. Manufacture of Textiles | Manufacturing |
| Division 14. Manufacture of Wearing Apparel | Manufacturing |
| Division 15. Manufacture of Leather and Related Products | Manufacturing |
| Division 16. Manufacture of Wood and of Products of Wood and Cork, except Furniture; Manufacture of Articles of | Manufacturing |
| Bamboo, Cane, Rattan and The Like; Manufacture of Articles of Straw and Plaiting Material: Division 17. Manufacture of Paper and Paper Products | Manufacturing |
| Division 18. Printing and Reproduction of Recorded Media | Manufacturing |
| Division 19. Manufacture of Coke and Refined Petroleum Products | Manufacturing |
| Division 20. Manufacture of Chemicals and Chemical Products | Manufacturing |
| Division 21. Manufacture of Basic Pharmaceutical Products and Pharmaceutical Preparations | Manufacturing |
| Division 22. Manufacture of Rubber and Plastic Products Division 23. Manufacture of Other Non-Metallic Mineral Products | Manufacturing Manufacturing |
| Division 24. Manufacture of Other Nort-Metallic Mineral Products Division 24. Manufacture of Basic Metals | Manufacturing Manufacturing |
| Division 25. Manufacture of Fabricated Metal Products, except Machinery and Equipment | Manufacturing |
| Division 26. Manufacture of Computer, Electronic and Optical Products | Manufacturing |
| Division 27. Manufacture of Electrical Equipment | Manufacturing |
| Division 28. Manufacture of Machinery and Equipment, N.E.C. | Manufacturing |
| Division 29. Manufacture of Motor Vehicles, Trailers and Semi-Trailers | Manufacturing Manufacturing |
| Division 30. Manufacture of Other Transport Equipment Division 31. Manufacture of Furniture | Manufacturing Manufacturing |
| Division 32. Other Manufacturing | Manufacturing |
| Division 33. Repair and Installation of Machinery and Equipment | Manufacturing |
| Section D. Electricity, Gas, Steam and Air Conditioning Supply | |
| Division 35. Electricity, Gas, Steam and Air Conditioning Supply | Electricity, Gas and Water |
| Section E. Water Supply: Sewerage, Waste Management and Remediation Activities Division 36. Water Collection, Treatment and Supply | Flantish Con and Makes |
| Division 37. Sewerage | Electricity, Cas and Water Electricity, Cas and Water |
| Division 38. Waste Collection, Treatment and Disposal Activities; Materials Recovery | Electricity, Gas and Water |
| Division 39. Remediation Activities and Other Waste Management Services | Electricity, Gas and Water |
| Section F. Construction | |
| Division 41. Construction of Buildings Division 42. Civil Engineering | Construction |
| Division 43. Specialized Construction Activities | Construction Construction |
| Section G. Wholesale and Retail Trade; Repair of Motor Vehicles and Motorcycles | Construction |
| Division 45. Wholesale and Retail Trade and Repair of Motor Vehicles and Motorcycles | Wholesale and Retail Trade |
| Division 46. Wholesale Trade, except of Motor Vehicles and Motorcycles | Wholesale and Retail Trade |
| Division 47. Retail Trade, except of Motor Vehicles and Motorcycles | Wholesale and Retail Trade |
| Section U. Transportation and Storage | THIS COURT WITH THE COURT |
| Section H. Transportation and Storage Division 49 Land Transport and Transport Via Pipelines | |
| Section H. Transportation and Storage Division 49. Land Transport and Transport Via Pipelines Division 50. Water Transport | Transport, Storage and Communications |
| Division 49. Land Transport and Transport Via Pipelines | |
| Division 49. Land Transport and Transport Via Pipelines Division 50. Water Transport Division 51. Air Transport Division 52. Warehousing and Support Activities for Transportation | Transport, Storage and Communications Transport, Storage and Communications Transport, Storage and Communications Transport, Storage and Communications |
| Division 49. Land Transport and Transport Via Pipelines Division 50. Water Transport Division 51. Air Transport Division 52. Warehousing and Support Activities for Transportation Division 53. Postal and Courier Activities | Transport, Storage and Communications Transport, Storage and Communications Transport, Storage and Communications |
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| Division 49. Land Transport and Transport Via Pipelines Division 50. Water Transport Division 51. Air Transport Division 52. Warehousing and Support Activities for Transportation Division 53. Postal and Courier Activities Section 1. Accommodation and Food Service Activities Division 55. Accommodation Division 55. Accommodation Division 56. Food and Beverage Service Activities Section J. Information and Communication Division 58. Publishing Activities Division 59. Motion Picture, Video and Television Programmed Production, Sound Recording and Music Publishing Activities Division 60. Programming and Broadcasting Activities Division 61. Telecommunications Division 62. Computer Programming, Consultancy and Related Activities Division 63. Information Service Activities Section K. Financial and Insurance Activities Division 64. Financial Service Activities, except Insurance and Pension Funding Division 65. Insurance, Reinsurance and Pension Funding, except Compulsory Social Security Division 66. Activities Auxiliary To Financial Service and Insurance Activities Section I. Real Estate Activities Section M. Professional, Scientific and Technical Activities Division 69. Legal and Accounting Activities Division 70. Activities of Head Offices: Management Consultancy Activities Division 71. Architectural and Engineering Activities; Technical Testing and Analysis Division 72. Scientific Research and Development Division 73. Advertising and Market Research Division 75. Veterinary Activities Division 76. Certain Scientific and Technical Activities Division 77. Rental and Leasing Activities | Transport, Storage and Communications Hotels and Restaurant Hotels and Restaurant Business Services Business Services Business Services Transport, Storage and Communications Business Services Business Services Financial Intermediation Business Services |
| Division 49. Land Transport and Transport Via Pipelines Division 50. Water Transport Division 52. Warehousing and Support Activities for Transportation Division 53. Postal and Courier Activities Section I. Accommodation and Food Service Activities Division 55. Accommodation Division 56. Food and Beverage Service Activities Section J. Information and Communication Division 58. Publishing Activities Division 59. Motion Picture, Video and Television Programmed Production, Sound Recording and Music Publishing Activities Division 60. Programming and Broadcasting Activities Division 61. Telecommunications Division 62. Computer Programming, Consultancy and Related Activities Division 63. Information Service Activities Section K. Financial and Insurance Activities Division 64. Financial Service Activities, except Insurance and Pension Funding Division 65. Insurance, Reinsurance and Pension Funding, except Compulsory Social Security Division 66. Activities Auxilliary To Financial Service and Insurance Activities Section I. Real Estate Activities Division 69. Legal and Accounting Activities Section N. Professional, Scientific and Technical Activities Division 70. Activities of Head Offices, Management Consultancy Activities Division 73. Activities of Head Offices, Management Consultancy Activities Division 74. Activities of Head Offices, Management Consultancy Activities Division 75. Veterinary Activities Section N. Administrative and Development Division 75. Veterinary Activities Division 77. Rental and Leasing Activities Division 78. Employment Activities | Transport, Storage and Communications Hotels and Restaurant Hotels and Restaurant Business Services Business Services Business Services Transport, Storage and Communications Business Services Transport, Storage and Communications Business Services Financial Intermediation Real Estate Services Business Services |
| Division 49. Land Transport and Transport Via Pipelines Division 50. Water Transport Division 51. Air Transport Division 52. Warehousing and Support Activities for Transportation Division 53. Postal and Courier Activities Section I. Accommodation and Food Service Activities Division 55. Accommodation Division 55. Accommodation Division 56. Food and Beverage Service Activities Section J. Information and Communication Division 58. Publishing Activities Division 59. Motion Picture, Video and Television Programmed Production, Sound Recording and Music Publishing Activities Division 60. Programming and Broadcasting Activities Division 61. Telecommunications Division 62. Computer Programming, Consultancy and Related Activities Division 63. Information Service Activities Section K. Financial and Insurance Activities Division 64. Financial Service Activities, except Insurance and Pension Funding Division 65. Insurance, Reinsurance and Pension Funding, except Compulsory Social Security Division 66. Activities Auxiliary To Financial Service and Insurance Activities Section I. Real Estate Activities Division 68. Real Estate Activities Division 69. Real Estate Activities Division 69. Real and Accounting Activities Division 70. Activities of Head Offices: Management Consultancy Activities Division 71. Architectural and Engineering Activities. Division 72. Scientific Research and Development Division 73. Advertising and Market Research Division 75. Veterinary Activities Division 75. Veterinary Activities Division 77. Rental and Leasing Activities Division 77. Rental and Leasing Activities Division 77. Rental and Leasing Activities | Transport, Storage and Communications Hotels and Restaurant Hotels and Restaurant Business Services Business Services Business Services Transport, Storage and Communications Business Services Business Services Financial Intermediation Business Services |
| Division 49. Land Transport and Transport Via Pipelines Division 50. Water Transport Division 51. Air Transport Division 52. Warehousing and Support Activities for Transportation Division 53. Postal and Courier Activities Section 1. Accommodation and Food Service Activities Division 55. Accommodation Division 55. Accommodation Division 56. Food and Beverage Service Activities Section 1. Information and Communication Division 58. Publishing Activities Division 59. Motion Picture, Video and Television Programmed Production, Sound Recording and Music Publishing Activities Division 59. Motion Picture, Video and Television Programmed Production, Sound Recording and Music Publishing Activities Division 60. Programming and Broadcasting Activities Division 61. Telecommunications Division 62. Computer Programming, Consultancy and Related Activities Division 63. Information Service Activities Section K. Financial and Insurance Activities Division 64. Financial Service Activities, except Insurance and Pension Funding Division 65. Insurance, Reinsurance and Pension Funding, except Compulsory Social Security Division 66. Activities Auxiliary To Financial Service and Insurance Activities Section L. Real Estate Activities Section M. Professional, Scientific and Technical Activities Division 70. Activities Auxiliary To Financial Service and Insurance Activities Division 71. Architectural and Engineering Activities Division 72. Scientific Research and Development Division 73. Advertising and Market Research Division 75. Veterinary Activities Section N. Administrative and Support Service Activities Division 79. Travel Agency, Tour Operator, Reservation Service and Related Activities Division 79. Travel Agency, Tour Operator, Reservation Service and Related Activities Division 79. Security and Investigation Activities | Transport, Storage and Communications Hotels and Restaurant Hotels and Restaurant Business Services |
| Division 49. Land Transport and Transport Via Pipelines Division 50. Water Transport Division 52. Marehousing and Support Activities for Transportation Division 53. Postal and Courier Activities Section I. Accommodation and Food Service Activities Division 55. Accommodation Division 56. Accommodation Division 56. Food and Beverage Service Activities Section J. Information and Communication Division 58. Publishing Activities Division 58. Publishing Activities Division 59. Motion Picture, Video and Television Programmed Production, Sound Recording and Music Publishing Activities Division 60. Programming and Broadcasting Activities Division 60. Programming and Broadcasting Activities Division 61. Telecommunications Division 62. Computer Programming, Consultancy and Related Activities Division 63. Information Service Activities Section K. Financial and Insurance Activities Division 64. Financial Service Activities, except Insurance and Pension Funding Division 65. Insurance, Reinsurance and Pension Funding Division 66. Activities Auxiliary To Financial Service and Insurance Activities Section L. Real Estate Activities Division 68. Real Estate Activities Division 69. Legal and Accounting Activities Division 69. Legal and Accounting Activities Division 69. Legal and Accounting Activities Division 70. Activities of Head Offices: Management Consultancy Activities Division 71. Architectural and Engineering Activities; Technical Testing and Analysis Division 72. Activities of Head Offices: Management Consultancy Activities Division 73. Advertising and Market Research Division 74. Other Professional, Scientific and Technical Activities Division 77. Frantal and Leasing Activities Division 77. Frantal and Leasing Activities Division 77. Frantal and Leasing Activities Division 78. Travel Agency, Tour Operator, Reservation Service and Related Activities Division 79. Travel Agency, Tour Operator, Reservation Service and Related Activities Division 80. Security and Investigation Activities Division 80. Security and Investigatio | Transport, Storage and Communications Hotels and Restaurant Hotels and Restaurant Business Services Business Services Business Services Business Services Financial Intermediation Financial Services Business Services |
| Division 49. Land Transport and Transport Via Pipelines Division 50. Water Transport Division 51. Air Transport Division 52. Warehousing and Support Activities for Transportation Division 53. Postal and Courier Activities Section 1. Accommodation and Food Service Activities Division 55. Accommodation Division 55. Accommodation Division 56. Food and Beverage Service Activities Section 1. Information and Communication Division 58. Publishing Activities Division 59. Motion Picture, Video and Television Programmed Production, Sound Recording and Music Publishing Activities Division 60. Programming and Broadcasting Activities Division 60. Programming and Broadcasting Activities Division 61. Telecommunications Division 62. Computer Programming, Consultancy and Related Activities Division 63. Information Service Activities Section K. Financial and Insurance Activities Division 64. Financial and Insurance Activities, except Insurance and Pension Funding Division 65. Insurance, Reinsurance and Pension Funding, except Compulsory Social Security Division 66. Activities Auxiliary To Financial Service and Insurance Activities Section L. Real Estate Activities Division 69. Legal and Accounting Activities Division 69. Legal and Accounting Activities Division 70. Activities of Head Offices; Management Consultancy Activities Division 71. Architectural and Engineering Activities Division 72. Scientific Research and Development Division 73. Advertising and Market Research Division 74. Other Professional, Scientific and Technical Activities Division 75. Veterinary Activities Section N. Administrative and Support Service Activities Division 79. Rental and Leasing Activities Division 79. Terval Agency, Tour Operator, Reservation Service and Related Activities Division 79. Travel Agency, Tour Operator, Reservation Service and Related Activities Division 80. Services 70 Buildings and Landscape Activities | Transport, Storage and Communications Hotels and Restaurant Hotels and Restaurant Business Services Business Services Business Services Business Services Transport, Storage and Communications Business Services Business Services Financial Intermediation Financial Intermediation Financial Intermediation Financial Intermediation Financial Intermediation Financis Services Business Services |

| Philippine Standard Industrial Classification | Subsector |
|---|---|
| Section P. Education | |
| Division 85. Education | Community, Social and Personal Services |
| Section Q. Human Health and Social Work Activities | |
| Division 86. Human Health Activities | Community, Social and Personal Services |
| Division 87. Residential Care Activities | Community, Social and Personal Services |
| Division 88. Social Work Activities Without Accommodation | Community, Social and Personal Services |
| Section R. Arts, Entertainment and Recreation | |
| Division 90. Creative, Arts and Entertainment Activities | Community, Social and Personal Services |
| Division 91. Libraries, Archives, Museums and Other Cultural Activities | Community, Social and Personal Services |
| Division 92. Gambling and Betting Activities | Community, Social and Personal Services |
| Division 93. Sports Activities and Amusement and Recreation Activities | Community, Social and Personal Services |
| Section S. Other Service Activities | |
| Division 94. Activities of Membership Organizations | Community, Social and Personal Services |
| Division 95. Repair of Computers and Personal and Household Goods | Business Services |
| Division 96. Other Personal Service Activities | Community, Social and Personal Services |
| Section T. Activities of Households As Employers; Undifferentiated Goods-and Services-Producing Activities of | |
| Households for Own Use | |
| Division 97. Activities of Households as Employers of Domestic Personnel | Community, Social and Personal Services |
| Division 98. Undifferentiated Goods-and Services-Producing Activities of Private Households for Own Use | Community, Social and Personal Services |

- 1. Overall Business Outlook refers to the expectations on how well the economy will perform in the current and next quarters and next 12 months at the time of the survey period.
- 2. Volume of Business Activity/Production refers to the number of business activity or quantity of goods produced for domestic and export sales or, projects, contracts and/or services contracted/delivered.
- 3. Volume of Total Order Book refers to the orders received for finished goods produced or number of business activity, projects, contracts and/or services offered by local firms.
- 4. Volume of Export Order Book refers to the orders received for finished goods produced by local firms for shipment to foreign countries or orders for the performance of services by resident firms to non-residents.
- 5. Volume of Import Order Book refers to goods or products to be procured from suppliers abroad that are needed by firms for their production or operation or orders for the performance of services by non-residents to
- 6. Volume of Stocks refers to the inventory of raw materials or volume of finished goods or goods for sale.
- 7. Capital Expenditures refers to the outflow of business funds needed to fulfill operational and/or production requirements. It may also refer to funds needed for business expansion.
- 8. Net income any form of profit gained by business firms after deducting expenses from revenues.
- **9. Business Conditions** refer to the situation or circumstance wherein business firms experience favorable or unfavorable conditions in the conduct of their operations as indicated by internal (profit, assets, investments, etc.) or external (interest and exchange rates, credit, etc.) factors.
- 10. Capacity Utilization refers to the ratio of output as against the maximum rated capacity of the plant. Maximum rated capacity of the plant is the largest volume of output possible at which the plant can operate with an acceptable degree of efficiency taking into consideration unavoidable losses of productive time (i.e. vacation, holidays and repairs to equipment). It is the percentage obtained from measured versus actual output of goods
- 11. Total Number of Employees refers to the total number of workers employed by the firm for the quarter covered by any of the following conditions: 1) unspecified employment period, 2) specified employment period of one month or longer, 3) daily employment or specified employment period less than one month but more than eighteen days in each of the last two months. It includes working owners, unpaid workers, paid officials and workers but excludes workers affiliated with outside personnel supply services.
- 12. Expansion Plans include diversification of products, more product lines or increase in number of plants.
- 13. Financial conditions refers to the firm's general cash position, taking into account the level of cash and other cash items and repayment terms of loans.
- 14. Access to credit refers to the environment external to the firm, with regard to the availability of credit from the banking system and other financial institutions.
- 15. Domestic Oriented refers to the type of company that produces no exports and supplies exclusively the domestic market.

BSP-BES Form 4
PSA Approval No. BSP-2256-04
Expires 31 December 2025



BANGKO SENTRAL NG PILIPINAS

Department of Economic Statistics
A. Mabini St., Malate, Manila

BUSINESS EXPECTATIONS SURVEY

First Quarter 2025

(For Wholesale and Retail Trade Sector)

| ~~ | | |
|---|--|--------------------------------|
| struction: Kindly mark the circle to select | t your answer for each item in this questionnain | re unless otherwise specified. |
| | Thank You! | |

Which sub-sector does your company belong to? (If your answer is not under Wholesale and Retail Trade Sector, kindly request a different questionnaire.)

| Industry Sector | Construction Sector | Services Sector |
|-----------------------------------|-----------------------------|---|
| Mining and Quarrying | Oconstruction | Community, Social and Business Services |
| O Manufacturing | Wholesale & Retail Trade | Personal Services |
| Electricity, Gas and Water | Sector | Financial Intermediation Transport, Storage and |
| Agriculture, Fishery and Forestry | OWholesale and Retail Trade | O Hotels and Restaurant Communications |

I. Overall Business Outlook

| | Current Quarter (Jan - Mar 2025) | | | Next Quarter (Apr - Jun 2025) | | | Next 12 Months (Feb 2025 - Jan 2026) | | |
|--|-------------------------------------|-----------|---------------|----------------------------------|-----------|---------------|---|-----------|---------------|
| | Improving | No Change | Deteriorating | Improving | No Change | Deteriorating | Improving | No Change | Deteriorating |
| 1. Business Outlook | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Please cite possible reason(s) for your business outlook: | | | | | | • | | | |

II. Own Operations Outlook

What is GENERALLY your company's expectation with respect to the following variables:

| , Current Quarter (Jan - Mar 2025) Next Quarter (Apr - Jun 2025) | | | | | | | |
|--|------------|------------------|-----------|-------------------------------|-----------|-------|--|
| Business Related Factors ¹ | Current | Quarter (Jan - M | lar 2025) | Next Quarter (Apr - Jun 2025) | | | |
| Business Related Factors | Up | No Change | Down | Up | No Change | Down | |
| Volume of business activity or production | 0 | 0 | 0 | 0 | 0 | 0 | |
| Volume of total order book | 0 | 0 | 0 | 0 | 0 | 0 | |
| 4. Volume of export order book | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5. Volume of import order book | 0 | 0 | 0 | 0 | 0 | 0 | |
| 6. Volume of stocks of goods for sale | 0 | 0 | 0 | 0 | 0 | 0 | |
| 7. Capital expenditures | 0 | 0 | 0 | 0 | 0 | 0 | |
| 8. Average selling price | 0 | 0 | 0 | 0 | 0 | 0 | |
| 9. Net Income | 0 | 0 | 0 | 0 | 0 | 0 | |
| 10. Business Conditions | 0 | 0 | 0 | 0 | 0 | 0 | |
| 11. Number of employees | Current to | tal number → | | 0 | 0 | 0 | |
| Business Related Factors | Current | Quarter (Jan - M | lar 2025) | Next Quarter (Apr - Jun 2025) | | | |
| Business Related Factors | Easy | Normal | Tight | Easy | Normal | Tight | |
| 12. Financial conditions | 0 | 0 | 0 | 0 | 0 | 0 | |
| If tight , pls. cite reason(s). | | | | | | | |
| 13. Access to credit | 0 | 0 | 0 | 0 | 0 | 0 | |
| If tight , pls. cite reason(s). | | | | | | | |

^{*}All information gathered herein shall be treated strictly confidential and shall be used for statistical purposes only.

¹ Please see definition of terms

| Trade Sector | | | | | | | NESS EXPEO Quarter 202 | CTATIONS S 25 | URVEY |
|---|---------------------|------------------------------|-----------------------------|----------------------------------|---------------------|----------------------------|---------------------------------|----------------------|------------------|
| III. Limiting Factors 14.(a) What factor/s is/are lii | niting you | rahilitu to | increase b | siness acti | vitv2 Plane | select all a | annlicable i | factoric | |
| | | - | | siness activ | - | | | ractor/s. | |
| ☐ 01 - None ☐ 02 - High interest rate | | 05 - Access | | + | | Foreign com Comestic co | | | |
| ☐ 03 - Financial problems | _ | | f equipmen f material in | | | abor proble | • | | |
| 04 - Insufficient demand | _ | | ar economic | • | _ | - | , pls. specify | / | |
| 4.(b) Please select top 3 fa | ctors limiti | ng your ab | ility to incr | ease busine | ess activity | and provid | le the detai | ils. | |
| | | | | | | Detail/s | | | |
| Limiting Factor 1: | | | | | | | | | |
| Limiting Factor 2: | | | | | | | | | |
| Limiting Factor 3: | | | | | | | | | |
| V. Future Tendencies What CHANGES in your | company o | la vau avno | act for the r | avt 12 mai | aths (Eah 2) | 025 - Jan 2 | 026) with i | raspact to t | ho |
| following variables: | company a | о уой ехре | ection tine i | iext iz iiioi | itiis (i eb zi | 323 San 20 | DZO), WILITI | espect to t | 110 |
| | | | | | Jp | No Cl | hange | Do | wn |
| | | | | | | | | | |
| 15. Volume of business acti | vity | | | С |) | | | | |
| 16. Volume of import order | book | | | c |) | |) | | כ |
| 17. Business conditions | | | | C |) | (| | |) |
| 20. 4 | | | | | · | | | | |
| 18. Average selling price | | | | C | ر | C | | | <u> </u> |
| 19. Number of people emp | loyed | | | C | <u> </u> | |) | ' | <u> </u> |
| /. Economic Indicator | s | | | | | | | | |
| What are your company | | ions with re | espect to th | e following | g? | | | | |
| | | irrent Quart | | | Next Quarte | | | ext 12 Mont | |
| Economic Indicators | | an - Mar 202 | | | pr - Jun 202 | | | 2025 - Jan 2 | |
| | Up/ Appreciation | No Change | Down/ Depreciation | Up/ Appreciation | No Change | Down/ Depreciation | Up/ Appreciation | No Change | Down Deprecia |
| 20. Average Peso | | | | $\overline{}$ | | 0 | 0 | 0 | |
| Borrowing Rate | 0 | 0 | 0 | 0 | 0 | | | | ٥ |
| 1. Average (P/\$) | | | | | | | | | |
| Exchange Rate | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| xamples: Up/appreciation: | | | | | | | | | |
| from P58.15/\$1 to P57.15/\$1 Down/depreciation: | | | | | | | | | |
| from P58.15/\$1 to P59.15/\$1 | | | | | | | | | |
| 22. The ever ! !! | -h | for C-t - | - 2021 | | Quarter ar 2025) | | uarter un 2025) | Next 12 (Feb 2025 | |
| 22. The average peso-dollar ex Php58.15/US\$1. What do you tl | | | | , | , | ,, ,,,,, | , | | 202 |
| pe for the current quarter? Nex | t quarter? N | ext 12 mont | hs? | Php | /US\$1 | Php | /US\$1 | Php | /US |
| | - | | | | uland Or . | | | | _ |
| 23. Inflation Rate (Inflation rate refers to the percent change | | ırrent Quari an - Mar 202 | | Next Quarter (Apr - Jun 2025) | | | Next 12 Mont (Feb 2025 - Jan | | |
| n the average prices of goods and ervices typically purchased by | Higher | No Change | Lower | Higher | No Change | Lower | Higher | No Change | Lowe |
| consumers compared to prices a | - | | | | | | | | |
| vear ago) | 0 | 0 | 0 | 0 | 0 | 0 | ٥ | 0 | 0 |
| xamples: | | | | | | | | | |
| Higher: from 2.6% to 2.7% Lower: from 2.6% to 2.5% | | | | | | | | | |
| Please cite possible | | | | | | | | | |
| reason(s) for your inflation outlook. | | | | | | | | | |
| | | | | Current | Quarter | Next C | Quarter | Next 12 | Months |
| 4. According to the Philipp | | | | | ar 2025) | | un 2025) | (Feb 2025 | |
| nflation rates in the previous in Oct), 2.5% (in Nov) and 2.9 | quarter (Oct | - Dec 2024 |) were 2.3% | | | | | | |
| ast year (Jan - Mar 2024), we | | | | | | | | | |
| .7% (in Mar). What do you th | | | e be for the | | % | | % | | |
| urrent quarter? Next quarter? | IVEAL IZ MOR | ici 15: | | <u> </u> | | | | <u> </u> | |
| // Daniel 1 | | | | | | <u> </u> | | <u> </u> | |
| I. Respondent Profile Please mark the circle if | | any ic | | | | | | | |
| | 0 | - | | | oth Importe | r | | Domes | tic |
| U Importer | | Exporter | | 0 | and Expor | ter | 0 | Oriente | ed |
| | | | | | | | | | |
| Kindly fill up all the i | tems for \ | erificatio | n purpos | es. Thank | | _ | | | |
| Company Name: | | | | | Prod | uct Line:2 | | | |
| Registered Name: ³ | | | | | | | | | |
| | rise's name reg | istered with th | e Securities and | Exchange Con | mmission (SEC) | Cooperative De | evt Authority/D | ept. of Trade ar | nd Industry |
| Address: | | (Unit Nur | nber, House | /Buildina/s | treet Numb | er + Street N | lame) | | |
| | | (CITIC IVUIT | e., nouse, | . อนกนกาษ/5โ | ee. IVUITIDE | ., · Sireel N | une) | | |
| | (Region) (Province) | | | | | City/Muni | cipality | (Barang | ay Name |
| Name of Respondent: | | | | | Posi | | | | |
| Telephone No: | | | | | Fax I | No.: | | | |
| Email Address: | | | | | Sign | ature: | - | | |

² Please see industrial classification

If not registered with SEC, CDA or DTI, enter the name registered with the Bureau of Internal Revenue (BIR), Mayor's Permit, or Barangay Permit.

MPSS - Appendix 5 version 1 Updated: 13 Jan 2023

BES Excel Questionnaire (Trade Sector).xls Page 2 of 3 Page 2 of 3 BES Excel Questionnaire (Trade Sector).xls

| | | _ | - 1 | | _ | | | |
|-----------|-----|----|-----|---|----|----|---|---|
| \/ | II. | E١ | 12 | | 21 | ы. | ^ | n |
| v | | = | , a | ш | а. | | u | |

| 1. How did you participate in this quarter's BES? | |
|---|--------------|
| ○ 01 - Excel Questionnaire ○ 02 - Telepho | ne Interview |
| 2. How was your experience in answering the survey? | |
| 3. Were you contacted by a representative from BSP? | O YES O NO |
| 4. How would you rate his/her service? | |
| 5. Other comments/suggestions: | |
| Date and time of administering the questionnaire: | |
| Started: Date (mm/dd/yy): Time (hh:mm): | |
| Ended: Date (mm/dd/yy): Time (hh:mm): | |

| Philippine Standard Industrial Classification | Subsector |
|--|---|
| Section A. Agriculture, Forestry and Fishing | |
| Division 01. Crop and Animal Production, Hunting and Related Service Activities | Agriculture, Fishery and Forestry |
| Division 02. Forestry and Logging | Agriculture, Fishery and Forestry |
| Division 03. Fishing and Aquaculture | Agriculture, Fishery and Forestry |
| Section B. Mining and Quarrying Division OF Mining of Cool and Lignite | W |
| Division 05. Mining of Coal and Lignite Division 06. Extraction of Crude Petroleum and Natural Gas | Mining and Quarrying Mining and Quarrying |
| Division 07. Mining of Metal Ores | Mining and Quarrying Mining and Quarrying |
| Division 08. Other Mining and Quarrying | Mining and Quarrying |
| Division 09. Mining Support Service Activities | Mining and Quarrying |
| Section C. Manufacturing | |
| Division 10. Manufacture of Food Products Division 11. Manufacture of Beverages | Manufacturing |
| Division 12. Manufacture of Tobacco Products | Manufacturing Manufacturing |
| Division 13. Manufacture of Textiles | Manufacturing |
| Division 14. Manufacture of Wearing Apparel | Manufacturing |
| Division 15. Manufacture of Leather and Related Products | Manufacturing |
| Division 16. Manufacture of Wood and of Products of Wood and Cork, except Furniture; Manufacture of Articles of | Manufacturing |
| Bamboo, Cane, Rattan and The Like; Manufacture of Articles of Straw and Plaiting Material: Division 17. Manufacture of Paper and Paper Products | Manufacturing |
| Division 18. Printing and Reproduction of Recorded Media | Manufacturing |
| Division 19. Manufacture of Coke and Refined Petroleum Products | Manufacturing |
| Division 20. Manufacture of Chemicals and Chemical Products | Manufacturing |
| Division 21. Manufacture of Basic Pharmaceutical Products and Pharmaceutical Preparations | Manufacturing |
| Division 22. Manufacture of Rubber and Plastic Products Division 23. Manufacture of Other Non-Metallic Mineral Products | Manufacturing Manufacturing |
| Division 24. Manufacture of Other Nort-Metallic Mineral Products Division 24. Manufacture of Basic Metals | Manufacturing Manufacturing |
| Division 25. Manufacture of Fabricated Metal Products, except Machinery and Equipment | Manufacturing |
| Division 26. Manufacture of Computer, Electronic and Optical Products | Manufacturing |
| Division 27. Manufacture of Electrical Equipment | Manufacturing |
| Division 28. Manufacture of Machinery and Equipment, N.E.C. | Manufacturing |
| Division 29. Manufacture of Motor Vehicles, Trailers and Semi-Trailers Division 30. Manufacture of Other Transport Equipment | Manufacturing Manufacturing |
| Division 31. Manufacture of Furniture | Manufacturing Manufacturing |
| Division 32. Other Manufacturing | Manufacturing |
| Division 33. Repair and Installation of Machinery and Equipment | Manufacturing |
| Section D. Electricity, Gas, Steam and Air Conditioning Supply | |
| Division 35. Electricity, Gas, Steam and Air Conditioning Supply | Electricity, Gas and Water |
| Section E. Water Supply: Sewerage, Waste Management and Remediation Activities Division 36. Water Collection, Treatment and Supply | Electricity, Gas and Water |
| Division 37. Sewerage | Electricity, Gas and Water Electricity, Gas and Water |
| Division 38. Waste Collection, Treatment and Disposal Activities; Materials Recovery | Electricity, Gas and Water |
| Division 39. Remediation Activities and Other Waste Management Services | Electricity, Gas and Water |
| Section F. Construction | |
| Division 41. Construction of Buildings Division 42. Civil Engineering | Construction Construction |
| Division 43. Specialized Construction Activities | Construction |
| Section C. Wholesale and Retail Trade; Repair of Motor Vehicles and Motorcycles | |
| Division 45. Wholesale and Retail Trade and Repair of Motor Vehicles and Motorcycles | Wholesale and Retail Trade |
| Division 46. Wholesale Trade, except of Motor Vehicles and Motorcycles | Wholesale and Retail Trade |
| Division 47. Retail Trade, except of Motor Vehicles and Motorcycles Section H. Transportation and Storage | Wholesale and Retail Trade |
| Division 49. Land Transport and Transport Via Pipelines | Transport, Storage and Communications |
| Division 50. Water Transport | Transport, Storage and Communications |
| Division 51. Air Transport | Transport, Storage and Communications |
| Division 52. Warehousing and Support Activities for Transportation | Transport, Storage and Communications |
| Division 53. Postal and Courier Activities | Transport, Storage and Communications |
| Section I. Accommodation and Food Service Activities Division 55. Accommodation | Hotels and Restaurant |
| Division 56. Food and Beverage Service Activities | Hotels and Restaurant |
| Section J. Information and Communication | |
| Division 58. Publishing Activities | Business Services |
| Division 59. Motion Picture, Video and Television Programmed Production, Sound Recording and Music Publishing Activities | Rusimass Samisas |
| Division 60. Programming and Broadcasting Activities | Business Services Business Services |
| Division 61. Telecommunications | Transport, Storage and Communications |
| Division 62. Computer Programming, Consultancy and Related Activities | Business Services |
| Division 63. Information Service Activities | Business Services |
| Section K. Financial and Insurance Activities Division 6/ Financial Service Activities except Insurance and Pension Funding | Financial Intermediction |
| Division 64. Financial Service Activities, except Insurance and Pension Funding Division 65. Insurance, Reinsurance and Pension Funding, except Compulsory Social Security | Financial Intermediation Financial Intermediation |
| Division 66. Activities Auxiliary To Financial Service and Insurance Activities | Financial Intermediation |
| Section L. Real Estate Activities | |
| Division 68. Real Estate Activities | Real Estate Services |
| Section M. Professional, Scientific and Technical Activities | During a Complete |
| Division 69. Legal and Accounting Activities Division 70. Activities of Head Offices; Management Consultancy Activities | Business Services Business Services |
| Division 71. Architectural and Engineering Activities; Technical Testing and Analysis | Business Services Business Services |
| Division 72. Scientific Research and Development | Business Services |
| Division 73. Advertising and Market Research | Business Services |
| Division 74. Other Professional, Scientific and Technical Activities | Business Services |
| Division 75. Veterinary Activities Section N. Administrative and Support Service Activities | Business Services |
| Division 77. Rental and Leasing Activities | Real Estate Services |
| Division 78. Employment Activities | Business Services |
| Division 79. Travel Agency, Tour Operator, Reservation Service and Related Activities | Business Services |
| Division 80. Security and Investigation Activities | Business Services |
| Division 81. Services To Buildings and Landscape Activities Division 83. Office Administrative Office Support and Other Business Support Activities | Business Services |
| Division 82. Office Administrative, Office Support and Other Business Support Activities Section O. Public Administration and Defense; Compulsory Social Security | Business Services |
| | 1 |
| Division 84. Public Administration and Defense; Compulsory Social Security | Community, Social and Personal Services |

| Philippine Standard Industrial Classification | Subsector |
|---|---|
| Section P. Education | |
| Division 85. Education | Community, Social and Personal Services |
| Section Q. Human Health and Social Work Activities | |
| Division 86. Human Health Activities | Community, Social and Personal Services |
| Division 87. Residential Care Activities | Community, Social and Personal Services |
| Division 88. Social Work Activities Without Accommodation | Community, Social and Personal Services |
| Section R. Arts, Entertainment and Recreation | |
| Division 90. Creative, Arts and Entertainment Activities | Community, Social and Personal Services |
| Division 91. Libraries, Archives, Museums and Other Cultural Activities | Community, Social and Personal Services |
| Division 92. Gambling and Betting Activities | Community, Social and Personal Services |
| Division 93. Sports Activities and Amusement and Recreation Activities | Community, Social and Personal Services |
| Section S. Other Service Activities | |
| Division 94. Activities of Membership Organizations | Community, Social and Personal Services |
| Division 95. Repair of Computers and Personal and Household Goods | Business Services |
| Division 96. Other Personal Service Activities | Community, Social and Personal Services |
| Section T. Activities of Households As Employers; Undifferentiated Goods-and Services-Producing Activities of | |
| Households for Own Use | |
| Division 97. Activities of Households as Employers of Domestic Personnel | Community, Social and Personal Services |
| Division 98. Undifferentiated Goods-and Services-Producing Activities of Private Households for Own Use | Community, Social and Personal Services |

- 1. Overall Business Outlook refers to the expectations on how well the economy will perform in the current and next quarters and next 12 months at the time of the survey period.
- 2. Volume of Business Activity/Production refers to the number of business activity or quantity of goods produced for domestic and export sales or, projects, contracts and/or services contracted/delivered.
- 3. Volume of Total Order Book refers to the orders received for finished goods produced or number of business activity, projects, contracts and/or services offered by local firms.
- 4. Volume of Export Order Book refers to the orders received for finished goods produced by local firms for shipment to foreign countries or orders for the performance of services by resident firms to non-residents.
- 5. Volume of Import Order Book refers to goods or products to be procured from suppliers abroad that are needed by firms for their production or operation or orders for the performance of services by non-residents to
- 6. Volume of Stocks refers to the inventory of raw materials or volume of finished goods or goods for sale.
- 7. Capital Expenditures refers to the outflow of business funds needed to fulfill operational and/or production requirements. It may also refer to funds needed for business expansion.
- 8. Net income any form of profit gained by business firms after deducting expenses from revenues.
- **9. Business Conditions** refer to the situation or circumstance wherein business firms experience favorable or unfavorable conditions in the conduct of their operations as indicated by internal (profit, assets, investments, etc.) or external (interest and exchange rates, credit, etc.) factors.
- 10. Capacity Utilization refers to the ratio of output as against the maximum rated capacity of the plant. Maximum rated capacity of the plant is the largest volume of output possible at which the plant can operate with an acceptable degree of efficiency taking into consideration unavoidable losses of productive time (i.e. vacation, holidays and repairs to equipment). It is the percentage obtained from measured versus actual output of goods
- 11. Total Number of Employees refers to the total number of workers employed by the firm for the quarter covered by any of the following conditions: 1) unspecified employment period, 2) specified employment period of one month or longer, 3) daily employment or specified employment period less than one month but more than eighteen days in each of the last two months. It includes working owners, unpaid workers, paid officials and workers but excludes workers affiliated with outside personnel supply services.
- 12. Expansion Plans include diversification of products, more product lines or increase in number of plants.
- 13. Financial conditions refers to the firm's general cash position, taking into account the level of cash and other cash items and repayment terms of loans.
- 14. Access to credit refers to the environment external to the firm, with regard to the availability of credit from the banking system and other financial institutions.
- 15. Domestic Oriented refers to the type of company that produces no exports and supplies exclusively the domestic market.